



## **Account Manager – Thunder Bay**

This position, based out of Thunder Bay, is responsible for the sales and promotion of the Morgan Group of Companies in the Thunder Bay area. The Account Manager works with the Sales Manager to develop and implement sales strategies and plans to meet growth targets with a focus on retention and growth of volumes for all product offerings.

### **Who are we?**

Morgan Fuels is a large fuel, lubricant, and propane distribution company operating throughout Northwestern Ontario and Manitoba. Our vision is to continue to be recognized and earn the respect of our customers as a leader in the energy and transportation industry, with a strong community focus, taking a progressive approach and pursuing all opportunities that provide positive growth.

### **Why work for Morgan Fuels?**

We offer competitive wages and benefits, including Life and Health Benefits and a pension plan (Employer contributes 9%, Employee contributes minimum 6%) as well as discounts on products after successfully completing a 3 month probationary period.

**Preferred** qualifications include but are not limited to:

- Post-secondary education in Commerce, Business Management, or Marketing or a level of knowledge normally acquired at the College or University level.
- Knowledge of the market and the customers we serve.
- 5 years sales experience in a trucking/petroleum, lubricants and cardlock operation.
- Experience in gathering market information.
- Experience in developing marketing and sales strategies.
- Proficiency in keyboarding and working knowledge of MS Office Suite.
- Valid Driver's License with the ability to travel throughout NW Ontario.

If you feel your skills and qualifications meet the above requirements, please email your cover letter and resume by April 23, 2024 to [hr@morganfuels.ca](mailto:hr@morganfuels.ca).

For more information, or to request a detailed job description, please contact Jeff Deley at 431-275-6392.